



Solid Sands B.V. Amsterdam is expanding Join Us!

Current Opening:

Worldwide Sales Representative B2B

We are looking for a self-motivated sales representative who is not hesitant to jump into the big challenge of selling a highly technical software product.

Solid Sands was founded in 2014. With its headquarters in Amsterdam, Solid Sands is serving global customers across different rapidly transforming industries. The phone in your pocket and the car you are driving relies for some of its software on the quality control provided by our product SuperTest. This product is used by our customers to validate their C and C++ compilers.

Responsibilities:

- Qualify and progress opportunities
- Initiating new contacts through networking and cold-calling
- Collaborate with the team to prepare and execute sales strategies and actions
- Maintain accurate records in our CRM system
- Provide feedback from the market and product back to the team

As the most important **requirements** we are looking for a self-starter with high energy, drive, at least bachelor level of thinking and a desire to learn. Besides this you need to have excellent communication and presentation skills both verbal and written. Fluent knowledge of the English language is a must.

We offer:

- A small and flexible work environment
- A competitive salary and commission
- Flexible working hours

If you are interested to join us, feel free to apply!

Submit your resume/CV including cover letter to:

Solid Sands B.V.

Postbus 7897

1008 AB Amsterdam

info@solidsands.com (refer to job title in the subject)